

List Services Fundraising – Senior Account Executive

List Services Fundraising is committed to improving our clients' success in acquiring new donors. We are seeking a motivated and experienced individual to serve as the main client contact for several existing accounts and to maintain and deepen these client relationships. Responsibilities include client management, creation of list plans, budgeting, strategic planning, and list marketing. Applicants must be able to manage multiple competing priorities with minimal supervision and should have strong analytical skills. Minimum 7-10 years fundraising or agency experience is required and prior list brokerage and/or list management experience is preferred. Work location is flexible. We are simply seeking the best talent in the business. All inquiries will be kept confidential. Submit resume & salary requirements to jobs@listservices.com.

List Services Fundraising – Account Manager

List Services Fundraising is committed to improving our clients' success in acquiring new donors. We are seeking a motivated individual who wants direct client interaction and is willing and capable to be a vital part of a fast-paced team environment. Applicants must be able to continuously manage multiple competing priorities with minimal supervision and should have strong analytical and workflow prioritization skills. Minimum 3 years in list brokerage/management; commercial or non-profits. Work location is either Annapolis, Maryland or Naples, Florida. We are committed to being the best acquisition/list solution for non-profits, committed to our employees' professional growth and success, and committed to cultivating the best talent in our business. All inquiries will be kept confidential. Submit resume & salary requirements to jobs@listservices.com.